



#### CONFERINȚA NAȚIONALĂ A A.R.T.S.

Siguranța și securitatea cetățeanului și a comunității Aportul tehnicii de securitate





### Euralarm

General Introduction



# Dirk Gesenhues General Secretary

### Welcome to Euralarm



- Association of European Manufacturers and Service Providers for electronic Fire and Security Systems
- \* Founded in 1970
- Representing
  - 20 Trade Associations
  - 11 Individual Manufacturers
  - 17 European Countries
- More 700 companies covering more 70% of the total European Electronic Fire and Security Market

### Euralarm members associations







Finnland





Switzerland



Belgium



G.LMIE.S

France



Norway

Romania



Ukraine



Bulgaria



Germany





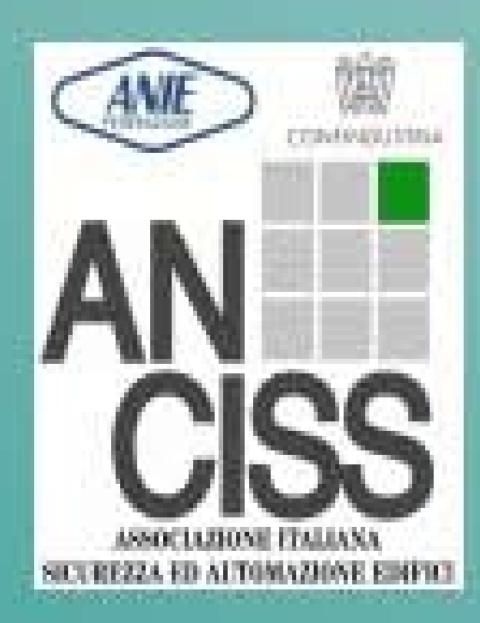




United Kingdom



Czech Republik



Italy



SWELARM Kvalitet, trygghet, kunskap i förening

Sweden

18 members associations from 15 countries with 24 memberships in the two Euralarm sections

### National Association Members



#### Fire Section

- Pelco Fi
- GESI
- ZVEI
- ANCISS-ANIE
- VEBON NL
- NORALARM
- Tecnifuego-AESPI E
- SWELARM S
- SES CH
- FIA UK

#### Security Section

· ALIA BG • NAFOTS CZ • AGA • COFRAS • ZVEI IRL • SFI · ANCISS-ANIE VEBON NL RO · ARTS • AES • SWELARM

UA

UK

· SES

USIF

BSIA

#### Service Section

- ALIA B
- NAFOTS BG
- COFRAS
- ZVEI
- · VEBON(UNETO) NL
- AES
- SWELARM S

# Euralarm company / industry members





Norway



Belgium



Sweden



Germany



Germany

HEKATREN

Germany



Switzerland



United Kingdom



France

Honeywell

Belgium

SIEMENS

Switzerland

11 industry members from 7 countries with 17 memberships in the two Euralarm sections

### Industry Members



#### Fire Section

- Autronica
- Bosch Security
   Systems
- · Chubb UTC
- GE Security
- Hekatron
- Honeywell Life Safety
- Siemens Building
   Technologies
- · STG Beikirch
- Tyco Fire & Security

#### Security Section

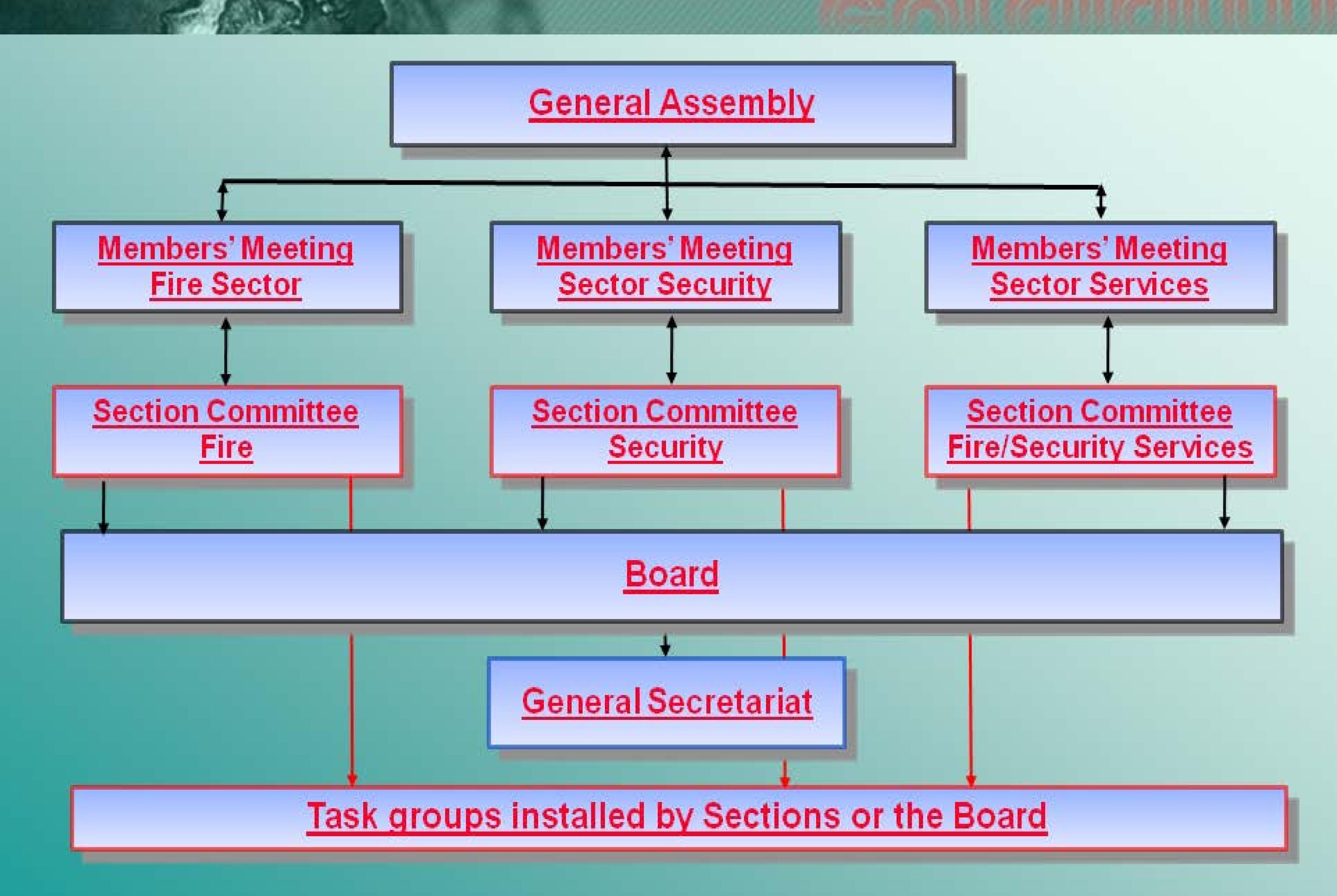
- Bosch Security
   Systems
- GE Security
- Honeywell Security
- Niscayah Group
- Securiton
- Siemens Building
   Technologies
- Tyco Fire & Security

#### Service Section

- Bosch Security
   Systems
- · Chubb UTC
- Niscayah Group
- Siemens Building
   Technologies
- Tyco Fire & Security

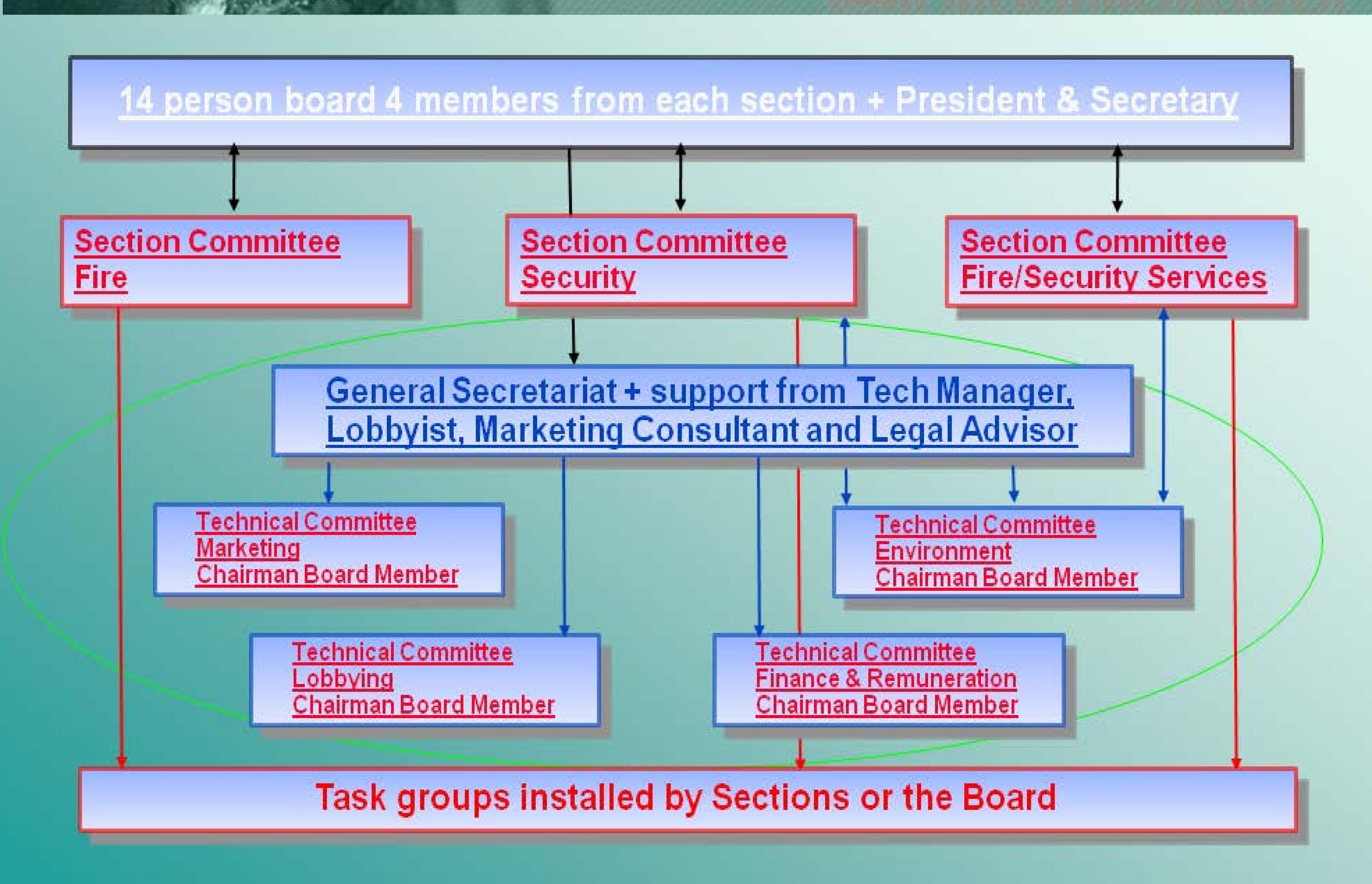
# Legal Organisation





### Organisation (operational)





Our Motto



### euralann

# Representing the Wider World of Fire and Security

Life Safety & Protection is a Permanent and Elementary Human Need!

# Strategic Objectives



# Provide High Quality Products, Systems and Services to the market supported by:

- A single transportable and voluntary Quality Mark (EQM > CERTALARM)
- A single high quality audit to ISO 9000
- Elimination of technical trade barriers
- Promotion of a single and consistent message for the high quality of CERTALARM certified products and systems in and outside Europe

# Strategic Objectives



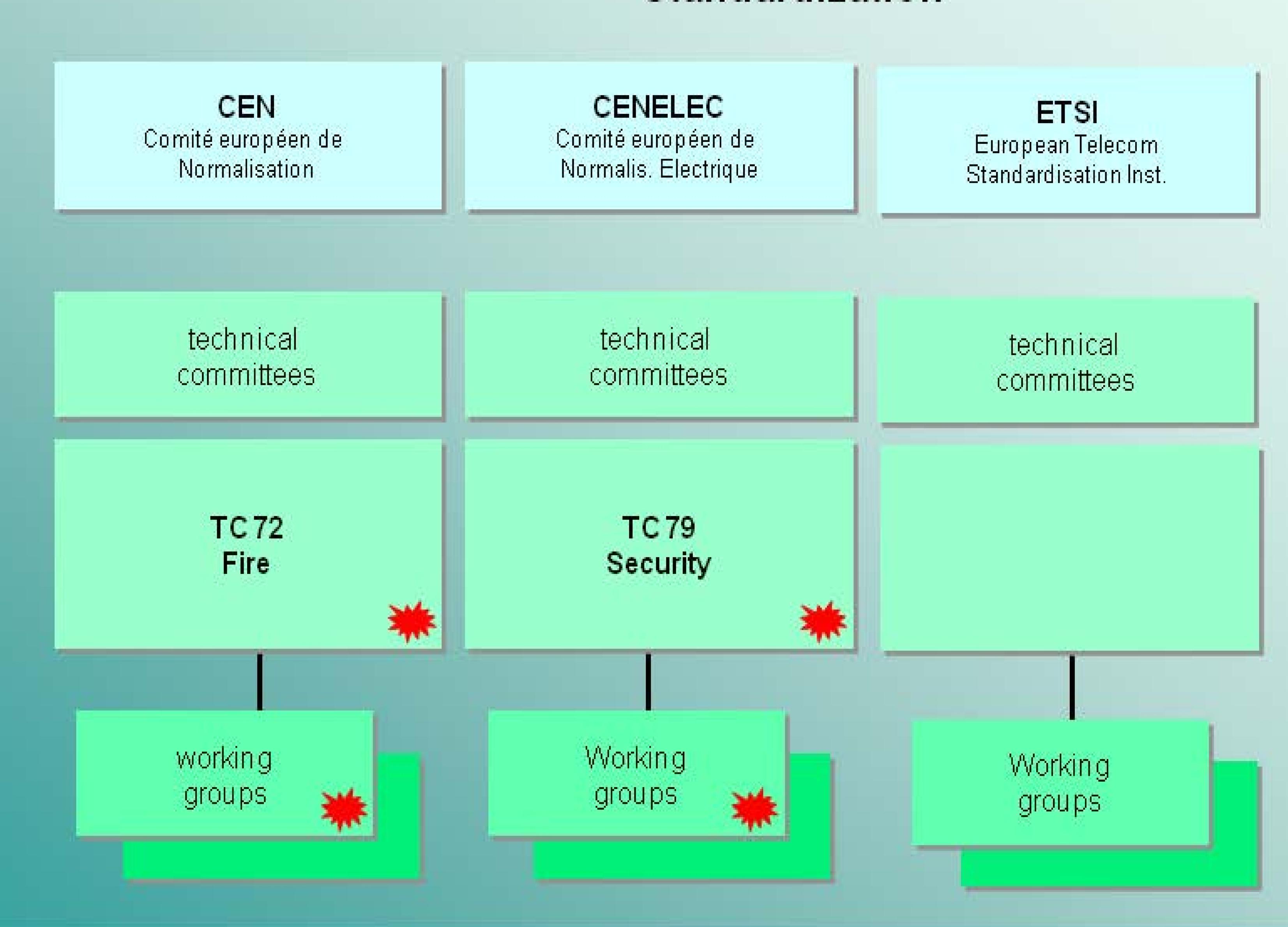
### Promote a consistent set of European standards:

- Active contribution in standardisation committees
  - CENTC72
  - · CENTC 191
  - EENELEC TC 79
  - . ETSI
  - .

## Our Network



#### Standardization



# Strategic Objectives



### Work to the needs of the Euralarm members:

- Write position papers to relevant standards, EU directives, technical and market developments
- Network member activities and best practices

# Strategic Objectives



# Maintain an effective communication and lobbying service in the European Union and relevant trade organizations:

- Work through our Lobby manager in Brussels
- Liaise with EUROFEU, EUROSAFE, ARGE, CEN, CENELEC

# Our Network



#### Governmental

#### Associations

European
Commission

**EFSAC**European Fire and

Security Advisory Council

DG Enterprise

industry

insurers

users

DG Employment

- · ARGE
- euralarm
- EUROFEU
- EUROSAFE

CEA

CFPA-Europe

ARGE European Federation of Associations of Lock and Builders Hardware Manufacturers

EURALARM Association of European Manufacturers and Installers of Fire and Security Systems

EUROFEU European Committee of the Manufacturers of Fire Protection and Safety Equipment and Fire Fighting Vehicles

EUROSAFE European Committee of Safe Manufacturers Association

CEA European Committee of the Assurances

CFPA-Europe Confederation of Fire Protection Associations-Europe



# Euralarm – Fields of Activity **EUMANIA**

#### • Euralarm Embraces:

- Manufacturers
- Installers of Products and Systems
- = System Houses
- Service Providers for Electronic Fire Safety & Security Applications

#### • Active in the Fields of:

- Fire Safety (incl. detection, annunciation, alarming, evacuation and extinguishing)
- Intruder Alarms (incl. detection, annunciation and alarming)
- Access Control
- Video Surveillance (CCTV)
- Alarm Transmission
- Alarm Receiving Centres

### 



- SC1 Public Relations and Communications
- Standards and application guidelines for Fire Safety Products and Systems
- Standards and application guidelines for Security Products and Systems
- Testing and Certification
- Quality Assurance
- SC7: Alarm receiving centres

Future standing committees may be added if needed

(will be changed in accordance to the new organisation of Euralarm decided at the Euralarm GA in Sorrento May 2008)

### Benefits to Members



- Advanced warning of threats and opportunities
- Lobbying in Brussels via lobby manager
- Best practice sharing with the other European companies and associations
- Opportunity to influence European standards and regulations
- Access to members website
- Improve understanding of and representation to European certification organisations
- Better knowledge of relevant European directives / legislation
- Improve knowledge of important market issues

### Euralarm Membership



### The way to join Euralarm:

- Via Trade Associations in your country
  - As an Individual Company Member

Application forms can be obtained from the Euralarm General Secretariat

secretariat@euralarm.org